

NEW TEAM MEMBER CHECKLIST

Sign on as an Independent Business Owner (IBO)

ID:

Identify "Your Reason Why"

Prepare for issues, challenges and for a long-term commitment

Schedule your Fast Qualification Appointment within 24 hours

APPOINTMENT DATE/TIME: _____ LEADER: _____

Back Office (WWW.ACININC.COM -> IBO LOGIN) PASSWORD: _____

My Online Store WWW. _____ .ACNDIRECT.COM

3 STEPS TO FAST SUCCESS

1. Acquire your first 10+ Points (Goal = 60+ Personal Points)

Home Phone 1-2pts. Internet 1-3pts, TV 2-3pts, Security 3pts, Gas 1pt, Electric 1pt Cell Phone 2-5pts

NAME: _____ SERVICE: _____

NAME: _____ SERVICE: _____

NAME: _____ SERVICE: _____

NAME: _____ SERVICE: _____

NAME: _____ SERVICE: _____

CUSTOMER ACQUISITION LANGUAGE

"Can you do me a HUGE favor?"

I am about to qualify for a promotion with my company. To make this happen, all that I need is to get a few more customers right away!

If I can offer you a service:

- That you are already using
- And I can match or save you money

Can you do me a huge personal favor, help me out and give the service a try?

2. Achieve Executive Team Trainer (15 Points)

GOAL DATE: _____

YOU

 5 Points


5 Points



5 Points

Schedule your Home Presentation within 4 days (Goal: 20+ Guests)

HOME PRESENTATION DATE/TIME: _____

Write down the first 20 people for your Home Presentation

TEAM BUILDING LANGUAGE

*Hi ____, I only have a minute
What are you doing ____ (date/time)?*

*Friends/Family:
Do you look at other ways of making money?
We need to get together at my house ____ (date/time)
for 30 minutes. Can I put you down as coming?*

*Business Contact:
I want your opinion on something, its business related.
Can you come over my house ____ (date/time) for 30 minutes?*

*For ALL Questions:
It deals with technology and making money. That is why
we have to get together so you can see it for yourself.
TRUST ME JUST COME*

*If you get a voicemail, leave the following message
with excitement.*

"Hey its _____. Call me back within 2 hours"

3. Attend Saturday Training & Register for the International Event

Commitment Signature x _____

Date of Registration _____